

Almond Industry Position Report

DECEMBER 2017

2017-2018 Crop Year

| <u>Salable</u> | <u>Forecast</u> Million Lbs. | <u>2017-2018</u> | <u>2016-2017</u> | <u>% Change</u> |
|--|---------------------------------|------------------------------------|------------------------------------|-----------------|
| | | <u>08/01 - 12/31</u> Kernel Wt. | <u>08/01 - 12/31</u> Kernel Wt. | |
| 1. Carryin August 1, 2017 | 398.7 | 398,677,112 | 412,001,125 | -3.23% |
| 2. Crop Receipts to Date | 2,250.0 | 2,207,729,422 | 2,061,791,996 | 7.08% |
| 3. [2% Loss and Exempt] | <u>45.0</u> | <u>(44,154,588)</u> | <u>(41,235,840)</u> | |
| 4. New Crop Marketable (2-3) | 2,205.0 | 2,163,574,834 | 2,020,556,156 | 7.08% |
| 5. [Reserve] | n/a | <u>0</u> | <u>0</u> | |
| 6. Total Supply (1+4-5) | <u>2,603.7</u> | <u>2,562,251,946</u> | <u>2,432,557,281</u> | 5.33% |
| <u>Shipments by Handlers</u> | | | | |
| 7. Domestic | 700.0 | 295,693,201 | 278,530,013 | 6.16% |
| 8. Export | <u>1,500.0</u> | <u>742,967,101</u> | <u>672,326,335</u> | 10.51% |
| 9. Total Shipments | 2,200.0 | <u>1,038,660,302</u> | <u>950,856,348</u> | 9.23% |
| 10. Forecasted Carryout | <u>403.7</u> | | | |
| 11. Computed Inventory (6-9) | | <u>1,523,591,644</u> | <u>1,481,700,933</u> | 2.83% |
| <u>Commitments (sold, not delivered)**</u> | | | | |
| 12. Domestic | | 248,772,757 | 222,769,692 | 11.67% |
| 13. Export | | <u>372,746,308</u> | <u>274,905,500</u> | 35.59% |
| 14. Total Committed Shipments | | <u>621,519,065</u> | <u>497,675,192</u> | 24.88% |
| 15. Uncommitted Inventory (11-14) | | <u>902,072,579</u> | <u>984,025,741</u> | -8.33% |

Handlers reporting commitments represent 96% of the 2016/2017 crop

| | | MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS | | | |
|----------------------------------|--------------------------|---|----------------------|---------------------|---------------------|
| | | 2017-2018 Crop Year | | 2016-2017 Crop Year | |
| | | 12/01 - 12/31 | 08/01 - 12/31 | 12/01 - 12/31 | 08/01 - 12/31 |
| <u>DOMESTIC</u> | Shelled | 31,655,687 | 185,692,201 | 32,983,847 | 185,888,966 |
| | Manufactured | 21,951,519 | 120,020,669 | 20,442,485 | 107,232,152 |
| | Products | 711,105 | 2,878,100 | 364,016 | 1,719,974 |
| | Inshell | 514,637 | 3,560,721 | 71,566 | 3,523,707 |
| | (Interhandler Transfers) | (916,519) | (6,277,838) | (2,302,152) | (9,799,104) |
| | (Industry Purchases) | <u>(943,281)</u> | <u>(10,180,652)</u> | <u>(2,386,670)</u> | <u>(10,035,682)</u> |
| | Total: | <u>52,973,148</u> | <u>295,693,201</u> | <u>49,173,092</u> | <u>278,530,013</u> |
| | | | 28% | | 29% |
| <u>EXPORT</u> | Shelled | 98,532,909 | 434,757,404 | 82,232,516 | 414,959,794 |
| | Manufactured | 12,193,430 | 62,539,211 | 11,377,212 | 52,619,741 |
| | Products | 203,650 | 532,502 | 6,207 | 99,370 |
| | Inshell | <u>40,660,870</u> | <u>245,137,984</u> | <u>13,432,691</u> | <u>204,647,430</u> |
| | Total: | <u>151,590,859</u> | <u>742,967,101</u> | <u>107,048,626</u> | <u>672,326,335</u> |
| | | | 72% | | 71% |
| <u>NET SHIPMENTS</u> | | <u>204,564,007</u> | <u>1,038,660,302</u> | <u>156,221,718</u> | <u>950,856,348</u> |
| | | | 100% | | 100% |
| <u>EXEMPT/INEDIBLE SHIPMENTS</u> | | <u>2,326,548</u> | <u>4,317,952</u> | <u>51,219</u> | <u>3,536,208</u> |

| Global Percent Total Shipments | 2017/18 vs. 2016/17 YTD +/- | World Region Destination | 2017 - 2018 - Current | | | | 2017 - 2018 - YTD | | | | 2016 - 2017 - Current | | | | 2016 - 2017 - YTD | | | | | | | | | |
|--------------------------------|--|--------------------------|--------------------------------|---|------------------------------------|----------------|--------------------------------|----------------|------------------------------------|-----------------|--------------------------------|-------------|------------------------------------|----------------|--------------------------------|-----------------|------------------------------------|-------------|-----------------|----------------|-------------|------------|-----------|-----------|
| | | | Current Month - December, 2017 | | August 1 through December 31, 2017 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | | | | | | | |
| | | | SHELLED 73% | NKW INSHELL 27% | Month TOTAL 100% | SHELLED 67% | NKW INSHELL 33% | YTD TOTAL 100% | SHELLED 87% | NKW INSHELL 13% | Month TOTAL 100% | SHELLED 70% | NKW INSHELL 30% | YTD TOTAL 100% | SHELLED 87% | NKW INSHELL 13% | Month TOTAL 100% | SHELLED 70% | NKW INSHELL 30% | YTD TOTAL 100% | | | | |
| 4% | 1% 11% 4% 184% 106% -10% 16% 37% 5% 32% | NORTH AMERICA | Canada | 4,431,574 | 6,335 | 4,437,909 | 23,665,581 | 37,135 | 23,702,716 | 3,627,697 | 3,920 | 3,631,617 | 23,358,927 | 42,420 | 8,309 | 44,000 | 23,401,347 | 44,520 | 8,309 | 456,659 | | | | |
| | | | Mexico | 1,986,280 | 0 | 1,986,280 | 10,164,330 | 0 | 10,164,330 | 1,485,876 | 0 | 1,485,876 | 9,148,168 | 2,100 | 0 | 158,750 | 945,413 | 2,100 | 0 | 953,614 | | | | |
| | | | TOTAL NORTH AMERICA | 6,488,334 | 6,335 | 6,474,669 | 33,886,871 | 37,135 | 33,924,006 | 5,113,573 | 3,920 | 5,117,493 | 32,511,475 | 44,520 | 8,309 | 292,000 | 2,789,546 | 46,620 | 8,309 | 2,789,546 | | | | |
| | | | LATIN AMERICA/CARIBBEAN | 149,440 | 0 | 149,440 | 1,280,344 | 17,073 | 1,297,417 | 44,000 | 0 | 44,000 | 448,350 | 8,309 | 0 | 51,435 | 994,980 | 0 | 0 | 994,980 | | | | |
| | | | Argentina | 726,791 | 0 | 726,791 | 1,932,254 | 32,409 | 1,964,663 | 158,750 | 0 | 158,750 | 945,413 | 8,201 | 0 | 292,000 | 0 | 0 | 2,789,546 | 0 | 0 | 2,789,546 | | |
| | | | Brazil | 687,000 | 0 | 687,000 | 2,510,850 | 0 | 2,510,850 | 292,000 | 0 | 292,000 | 2,789,546 | 0 | 0 | 51,435 | 0 | 0 | 994,980 | 0 | 0 | 994,980 | | |
| | | | Chile | 114,500 | 0 | 114,500 | 1,155,690 | 0 | 1,155,690 | 44,000 | 0 | 44,000 | 262,000 | 0 | 0 | 73,000 | 0 | 0 | 262,000 | 0 | 0 | 262,000 | | |
| | | | Colombia | 0 | 0 | 0 | 360,200 | 0 | 360,200 | 44,000 | 0 | 44,000 | 262,000 | 0 | 0 | 715,000 | 0 | 0 | 262,000 | 0 | 0 | 262,000 | | |
| | | | Costa Rica | 160,500 | 0 | 160,500 | 753,500 | 0 | 753,500 | 73,000 | 0 | 73,000 | 715,000 | 0 | 0 | 6,551,255 | 50,764 | 0 | 715,000 | 0 | 0 | 715,000 | | |
| | | | Peru | 1,946,765 | 0 | 1,946,765 | 8,664,029 | 81,954 | 8,745,983 | 716,411 | 0 | 716,411 | 6,551,255 | 50,764 | 0 | 39,062,730 | 95,284 | 0 | 6,602,019 | 50,764 | 0 | 6,602,019 | | |
| | | | TOTAL LATIN AMERICA/CARIBBEAN | 8,415,099 | 6,335 | 8,421,434 | 42,550,900 | 119,089 | 42,669,989 | 5,829,984 | 3,920 | 5,833,904 | 39,062,730 | 95,284 | 0 | 15,981,025 | 1,229,232 | 17,210,257 | 110,294,402 | 49,558,415 | 159,852,817 | | | |
| | | | Total AMERICAS | 8,415,099 | 6,335 | 8,421,434 | 42,550,900 | 119,089 | 42,669,989 | 5,829,984 | 3,920 | 5,833,904 | 39,062,730 | 95,284 | 0 | 15,981,025 | 1,229,232 | 17,210,257 | 110,294,402 | 49,558,415 | 159,852,817 | | | |
| | | | 34% | 8% 6% 3% -11% 6% -6% 5% -9% -2% 1% -7% -6% 0% 38% 569% -9% -5% 37% 24% 36% 31% 15% | NORTHEAST ASIA | China/Hongkong | 8,832,936 | 11,612,012 | 20,444,948 | 56,828,632 | 55,504,966 | 112,333,598 | 2,609,046 | 1,197,890 | 3,806,936 | 55,081,505 | 49,137,621 | 0 | 306,580 | 1,099,581 | 104,219,126 | 0 | 1,099,581 | |
| | | | | | | Japan | 7,054,616 | 46,937 | 7,101,553 | 29,858,213 | 159,765 | 30,017,978 | 6,443,385 | 0 | 6,443,385 | 28,272,940 | 170,081 | 0 | 329,500 | 0 | 2,262,550 | 28,443,021 | 0 | 2,262,550 |
| | | | | | | South Korea | 6,253,750 | 0 | 6,253,750 | 21,947,788 | 0 | 21,947,788 | 5,300,650 | 0 | 5,300,650 | 21,280,210 | 0 | 0 | 46,152 | 0 | 273,817 | 21,280,210 | 0 | 273,817 |
| Taiwan | 1,581,903 | 0 | | | | 1,581,903 | 4,954,122 | 322,633 | 5,276,755 | 1,627,944 | 31,342 | 1,659,286 | 5,056,147 | 250,713 | 0 | 367,703 | 0 | 2,055,578 | 5,056,147 | 0 | 2,055,578 | | | |
| TOTAL NORTHEAST ASIA | 23,723,205 | 11,658,949 | | | | 35,382,154 | 113,588,755 | 55,987,364 | 169,576,119 | 15,981,025 | 1,229,232 | 17,210,257 | 110,294,402 | 49,558,415 | 0 | 306,580 | 0 | 2,262,550 | 104,219,126 | 0 | 2,262,550 | | | |
| SOUTHEAST ASIA | 215,351 | 0 | | | | 215,351 | 1,030,401 | 0 | 1,030,401 | 306,580 | 0 | 306,580 | 1,099,581 | 0 | 0 | 329,500 | 0 | 2,262,550 | 1,099,581 | 0 | 2,262,550 | | | |
| Indonesia | 450,200 | 0 | | | | 450,200 | 2,369,470 | 0 | 2,369,470 | 2,369,470 | 0 | 2,369,470 | 2,369,470 | 0 | 0 | 46,152 | 0 | 273,817 | 2,369,470 | 0 | 273,817 | | | |
| Malaysia | 61,000 | 0 | | | | 61,000 | 250,401 | 0 | 250,401 | 250,401 | 0 | 250,401 | 250,401 | 0 | 0 | 46,152 | 0 | 273,817 | 250,401 | 0 | 273,817 | | | |
| Philippines | 161,443 | -45,000 | | | | 116,443 | 1,943,628 | 61,812 | 2,005,440 | 367,703 | 0 | 367,703 | 2,005,440 | 0 | 0 | 2,055,578 | 0 | 2,055,578 | 2,005,440 | 0 | 2,055,578 | | | |
| Singapore | 666,000 | 0 | | | | 666,000 | 1,821,800 | 0 | 1,821,800 | 1,821,800 | 0 | 1,821,800 | 1,821,800 | 0 | 0 | 157,960 | 0 | 1,807,135 | 1,821,800 | 0 | 1,807,135 | | | |
| Thailand | 1,865,178 | 5,056,634 | | | | 6,921,812 | 6,821,303 | 26,847,726 | 33,669,029 | 15,000 | 461,151 | 461,151 | 3,434,950 | 32,703,640 | 0 | 3,434,950 | 0 | 36,138,590 | 3,434,950 | 0 | 36,138,590 | | | |
| Vietnam | 3,419,172 | 5,011,634 | | | | 8,430,806 | 14,237,112 | 26,909,538 | 41,146,650 | 1,233,895 | 461,151 | 1,695,046 | 10,944,611 | 32,703,640 | 0 | 10,944,611 | 0 | 43,648,251 | 10,944,611 | 0 | 43,648,251 | | | |
| TOTAL SOUTHEAST ASIA | 88,000 | 25,538 | | | | 113,538 | 261,000 | 25,538 | 286,538 | 306,580 | 0 | 306,580 | 1,099,581 | 0 | 0 | 329,500 | 0 | 2,262,550 | 1,099,581 | 0 | 2,262,550 | | | |
| SOUTHCENTRAL ASIA | 369,100 | 19,623,606 | | | | 19,992,706 | 3,237,501 | 127,182,335 | 130,419,836 | 335,505 | 5,306,191 | 5,641,696 | 3,206,767 | 91,358,287 | 0 | 3,206,767 | 0 | 94,565,054 | 3,206,767 | 0 | 94,565,054 | | | |
| Afghanistan | 791,150 | 0 | | | | 791,150 | 3,383,400 | 120,083 | 3,503,483 | 335,505 | 0 | 335,505 | 3,206,767 | 91,358,287 | 0 | 3,206,767 | 0 | 94,565,054 | 3,206,767 | 0 | 94,565,054 | | | |
| India | 393,300 | 952,321 | 1,345,621 | 2,440,800 | 4,130,203 | 6,571,003 | 309,950 | 933,709 | 1,243,659 | 2,972,700 | 4,261,288 | 0 | 2,972,700 | 0 | 524,000 | 2,972,700 | 0 | 524,000 | | | | | | |
| Kazakhstan | 0 | 0 | 0 | 791,950 | 0 | 791,950 | 527,250 | 0 | 527,250 | 791,950 | 0 | 0 | 834,350 | 0 | 834,350 | 791,950 | 0 | 834,350 | | | | | | |
| Pakistan | 1,641,550 | 20,601,465 | 22,243,015 | 10,268,771 | 131,458,159 | 141,726,930 | 1,172,705 | 6,239,900 | 7,412,605 | 7,610,817 | 95,619,575 | 0 | 7,610,817 | 0 | 103,230,392 | 7,610,817 | 0 | 103,230,392 | | | | | | |
| Tajikistan | 357,436 | 0 | 357,436 | 1,512,100 | 0 | 1,512,100 | 397,880 | 0 | 397,880 | 1,208,359 | 8,672 | 0 | 1,208,359 | 0 | 1,217,031 | 1,208,359 | 0 | 1,217,031 | | | | | | |
| TOTAL SOUTHCENTRAL ASIA | 334,050 | 0 | 334,050 | 1,623,315 | 0 | 1,623,315 | 298,500 | 0 | 298,500 | 1,195,699 | 8,672 | 0 | 1,195,699 | 0 | 1,195,699 | 1,195,699 | 0 | 1,195,699 | | | | | | |
| AUSTRALASIA/OCEANIA | 694,996 | 0 | 694,996 | 3,157,620 | 0 | 3,157,620 | 697,831 | 0 | 697,831 | 2,405,509 | 8,672 | 0 | 2,405,509 | 0 | 2,414,181 | 2,405,509 | 0 | 2,414,181 | | | | | | |
| Australia | 29,478,923 | 37,272,048 | 66,750,971 | 141,252,258 | 214,355,061 | 355,607,319 | 19,085,456 | 7,930,283 | 27,015,739 | 131,255,339 | 177,890,302 | 0 | 131,255,339 | 0 | 309,145,641 | 131,255,339 | 0 | 309,145,641 | | | | | | |
| New Zealand | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| TOTAL AUSTRALASIA/OCEANIA | 29,478,923 | 37,272,048 | 66,750,971 | 141,252,258 | 214,355,061 | 355,607,319 | 19,085,456 | 7,930,283 | 27,015,739 | 131,255,339 | 177,890,302 | 0 | 131,255,339 | 0 | 309,145,641 | 131,255,339 | 0 | 309,145,641 | | | | | | |
| Total ASIA-PACIFIC | 29,478,923 | 37,272,048 | 66,750,971 | 141,252,258 | 214,355,061 | 355,607,319 | 19,085,456 | 7,930,283 | 27,015,739 | 131,255,339 | 177,890,302 | 0 | 131,255,339 | 0 | 309,145,641 | 131,255,339 | 0 | 309,145,641 | | | | | | |

| Global Percent Total Shipment | 2017/18 vs. 2016/17 YTD +/- | 2017 - 2018 - Current | | | | 2017 - 2018 - YTD | | | | 2016 - 2017 - Current | | | | 2016 - 2017 - YTD | | | |
|-------------------------------|-----------------------------|---------------------------------|-----------------|------------------------------------|-------------|--------------------------------|----------------|------------------------------------|-----------------|--------------------------------|-------------|------------------------------------|----------------|--------------------------------|-----------------|------------------------------------|--|
| | | Current Month - December, 2017 | | August 1 through December 31, 2017 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | | Current Month - December, 2016 | | August 1 through December 31, 2016 | |
| | | SHELLED 73% | NKW INSHELL 27% | Month TOTAL 100% | SHELLED 67% | NKW INSHELL 33% | YTD TOTAL 100% | SHELLED 87% | NKW INSHELL 13% | Month TOTAL 100% | SHELLED 70% | NKW INSHELL 30% | YTD TOTAL 100% | SHELLED 70% | NKW INSHELL 30% | YTD TOTAL 100% | |
| | | WESTERN EUROPE | | | | | | | | | | | | | | | |
| | 0% | 2,333,300 | 0 | 2,333,300 | 7,548,700 | 0 | 7,548,700 | 1,777,164 | 0 | 1,777,164 | 7,465,528 | 58,083 | 7,523,611 | | | | |
| | 9% | 687,450 | 0 | 687,450 | 3,715,350 | 0 | 3,715,350 | 1,312,725 | 0 | 1,312,725 | 3,404,033 | 0 | 3,404,033 | | | | |
| | 19% | 4,477,348 | 0 | 4,477,348 | 12,338,016 | 17,010 | 12,355,026 | 3,302,137 | 0 | 3,302,137 | 10,388,300 | 16,835 | 10,405,135 | | | | |
| | 14% | 10,957,165 | 0 | 10,957,165 | 53,088,107 | 53,088,107 | 53,088,107 | 11,504,575 | 0 | 11,504,575 | 46,432,055 | 63,194 | 46,495,249 | | | | |
| | 11% | 1,346,000 | 0 | 1,346,000 | 4,936,643 | 41,424 | 4,978,067 | 643,200 | 0 | 643,200 | 4,389,614 | 98,681 | 4,488,295 | | | | |
| | 44% | 0 | 0 | 0 | 372,000 | 0 | 372,000 | 0 | 0 | 0 | 258,164 | 0 | 258,164 | | | | |
| | 6% | 7,203,890 | 296,350 | 7,500,240 | 28,001,500 | 1,348,376 | 29,349,876 | 5,855,200 | 229,932 | 6,085,132 | 26,970,177 | 681,267 | 27,651,444 | | | | |
| | 8% | 5,914,625 | 0 | 5,914,625 | 23,439,566 | 0 | 23,439,566 | 6,888,550 | 0 | 6,888,550 | 21,750,827 | 0 | 21,750,827 | | | | |
| | 1% | 176,000 | 0 | 176,000 | 3,264,630 | 0 | 3,264,630 | 484,000 | 0 | 484,000 | 3,219,490 | 0 | 3,219,490 | | | | |
| | 78% | 369,400 | 0 | 369,400 | 1,451,450 | 0 | 1,451,450 | 421,000 | 0 | 421,000 | 816,589 | 0 | 816,589 | | | | |
| | 3% | 18,877,190 | 383,394 | 19,260,584 | 78,582,285 | 802,786 | 79,385,071 | 18,410,950 | 715,276 | 19,126,226 | 76,231,873 | 1,118,154 | 77,350,027 | | | | |
| | -9% | 464,800 | 0 | 464,800 | 2,327,550 | 0 | 2,327,550 | 646,050 | 0 | 646,050 | 2,553,550 | 0 | 2,553,550 | | | | |
| | -15% | 386,000 | 0 | 386,000 | 1,408,500 | 0 | 1,408,500 | 605,000 | 0 | 605,000 | 1,648,500 | 0 | 1,648,500 | | | | |
| | -15% | 3,902,504 | 0 | 3,902,504 | 16,446,076 | 30,775 | 16,476,851 | 2,814,359 | 0 | 2,814,359 | 13,728,155 | 0 | 13,728,155 | | | | |
| | 20% | 57,095,672 | 679,744 | 57,775,416 | 237,297,763 | 2,240,371 | 239,538,134 | 54,552,910 | 945,208 | 55,498,118 | 219,443,830 | 2,036,214 | 221,480,044 | | | | |
| | 8% | | | | | | | | | | | | | | | | |
| | | CENTRALEASTERN EUROPE | | | | | | | | | | | | | | | |
| | -6% | 108,000 | 0 | 108,000 | 1,128,000 | 0 | 1,128,000 | 168,000 | 0 | 168,000 | 1,196,474 | 0 | 1,196,474 | | | | |
| | 22% | 211,400 | 0 | 211,400 | 1,147,050 | 0 | 1,147,050 | 44,000 | 0 | 44,000 | 944,000 | 0 | 944,000 | | | | |
| | 10% | 176,000 | 0 | 176,000 | 922,900 | 0 | 922,900 | 220,000 | 0 | 220,000 | 835,850 | 0 | 835,850 | | | | |
| | 107% | 791,200 | 0 | 791,200 | 4,479,200 | 63,347 | 4,542,547 | 616,000 | 0 | 616,000 | 2,195,200 | 0 | 2,195,200 | | | | |
| | 240% | 644,950 | 0 | 644,950 | 1,642,950 | 31,316 | 1,674,266 | 0 | 0 | 0 | 492,800 | 0 | 492,800 | | | | |
| | 74% | 351,900 | 0 | 351,900 | 1,803,000 | 0 | 1,803,000 | 308,000 | 0 | 308,000 | 1,038,000 | 0 | 1,038,000 | | | | |
| | 42% | 422,400 | 0 | 422,400 | 1,941,400 | 0 | 1,941,400 | 343,200 | 0 | 343,200 | 1,369,200 | 0 | 1,369,200 | | | | |
| | -46% | 44,000 | 0 | 44,000 | 338,000 | 0 | 338,000 | 80,000 | 0 | 80,000 | 628,000 | 0 | 628,000 | | | | |
| | 13% | 86,000 | 0 | 86,000 | 348,350 | 0 | 348,350 | 132,000 | 0 | 132,000 | 308,000 | 0 | 308,000 | | | | |
| | 136% | 78,500 | 0 | 78,500 | 616,500 | 122,400 | 738,900 | 118,000 | 0 | 118,000 | 312,500 | 0 | 312,500 | | | | |
| | 50% | 3,126,350 | 0 | 3,126,350 | 15,267,350 | 217,063 | 15,484,413 | 2,197,200 | 0 | 2,197,200 | 10,293,124 | 0 | 10,293,124 | | | | |
| | 25% | 60,222,022 | 679,744 | 60,901,766 | 252,565,113 | 2,457,434 | 255,022,547 | 56,750,110 | 945,208 | 57,695,318 | 229,736,954 | 2,036,214 | 231,773,168 | | | | |
| | | | | | | | | | | | | | | | | | |
| | | MIDDLE EAST | | | | | | | | | | | | | | | |
| | -38% | 71,014 | 3,515 | 74,529 | 284,014 | 8,841 | 292,855 | 106,500 | 1,775 | 108,275 | 466,211 | 6,213 | 472,424 | | | | |
| | 43% | 160,000 | 0 | 160,000 | 489,000 | 0 | 489,000 | 44,000 | 0 | 44,000 | 342,400 | 0 | 342,400 | | | | |
| | 59% | 72,000 | 0 | 72,000 | 276,000 | 0 | 276,000 | 0 | 0 | 0 | 174,000 | 0 | 174,000 | | | | |
| | 19% | 1,272,000 | 0 | 1,272,000 | 4,358,335 | 95,859 | 4,454,194 | 1,053,350 | 0 | 1,053,350 | 3,712,000 | 32,787 | 3,744,787 | | | | |
| | -9% | 1,076,625 | 122,531 | 1,199,156 | 3,832,525 | 360,396 | 4,192,921 | 1,360,000 | 31,950 | 1,391,950 | 4,154,275 | 439,986 | 4,594,261 | | | | |
| | -46% | 136,100 | 0 | 136,100 | 1,092,225 | 15,429 | 1,107,654 | 542,750 | 0 | 542,750 | 2,015,350 | 33,525 | 2,048,875 | | | | |
| | 71% | 527,750 | 0 | 527,750 | 3,361,525 | 3,390 | 3,364,915 | 255,000 | 0 | 255,000 | 1,966,400 | 0 | 1,966,400 | | | | |
| | 102% | 132,000 | 0 | 132,000 | 763,500 | 0 | 763,500 | 0 | 0 | 0 | 378,000 | 0 | 378,000 | | | | |
| | -38% | 1,315,900 | 50,860 | 1,366,760 | 5,659,800 | 222,863 | 5,882,663 | 2,229,060 | 126,050 | 2,355,110 | 9,374,060 | 179,123 | 9,553,183 | | | | |
| | -6% | 2,569,700 | 2,043,024 | 4,612,724 | 20,292,244 | 20,738,591 | 31,030,835 | 2,432,000 | 3,867,428 | 6,299,428 | 13,579,410 | 19,457,710 | 33,037,120 | | | | |
| | 14% | 4,451,956 | 464,813 | 4,916,769 | 26,962,453 | 6,743,031 | 33,705,484 | 3,386,425 | 526,077 | 3,912,502 | 25,057,236 | 4,393,394 | 29,450,630 | | | | |
| | 0% | 11,785,045 | 2,684,743 | 14,469,788 | 57,458,621 | 28,188,400 | 85,647,021 | 11,409,085 | 4,553,280 | 15,962,365 | 61,219,342 | 24,542,738 | 85,762,080 | | | | |
| | | | | | | | | | | | | | | | | | |
| | | NORTH AFRICA | | | | | | | | | | | | | | | |
| | -62% | 176,000 | 18,000 | 194,000 | 512,000 | 18,000 | 530,000 | 168,000 | 0 | 168,000 | 1,299,000 | 82,892 | 1,381,892 | | | | |
| | 0% | 80,000 | 0 | 80,000 | 256,000 | 0 | 256,000 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| | 456% | 0 | 0 | 0 | 484,000 | 0 | 484,000 | 0 | 0 | 0 | 87,000 | 0 | 87,000 | | | | |
| | -64% | 344,000 | 18,000 | 362,000 | 1,342,385 | 18,000 | 1,360,385 | 168,000 | 0 | 168,000 | 3,710,450 | 82,892 | 3,793,342 | | | | |
| | | | | | | | | | | | | | | | | | |
| | | SUB-SAHARAN AFRICA | | | | | | | | | | | | | | | |
| | 3% | 684,900 | 0 | 684,900 | 2,544,090 | 0 | 2,544,090 | 328,550 | 0 | 328,550 | 2,468,340 | 0 | 2,468,340 | | | | |
| | -1% | 684,900 | 0 | 684,900 | 2,659,840 | 0 | 2,659,840 | 373,300 | 0 | 373,300 | 2,694,090 | 0 | 2,694,090 | | | | |
| | | | | | | | | | | | | | | | | | |
| | | Total MIDDLE EAST/AFRICA | | | | | | | | | | | | | | | |
| | 9% | 12,813,945 | 2,702,743 | 15,516,688 | 61,460,846 | 28,206,400 | 89,667,246 | 11,950,385 | 4,553,280 | 16,503,665 | 67,623,882 | 24,625,630 | 92,249,512 | | | | |

| Global Percent Total Shipments | 2017/18 vs. 2016/17 YTD +/- | World Region Destination | 2017 - 2018 - Current | | | | 2017 - 2018 - YTD | | | | 2016 - 2017 - Current | | | | 2016 - 2017 - YTD | | | |
|---|---|------------------------------|--------------------------------|-----------------------|------------------------|-------------|------------------------------------|-----------------------|----------------------|------------|--------------------------------|-----------------------|------------------------|-------------|------------------------------------|-----------------------|----------------------|--|
| | | | Current Month - December, 2017 | | | | August 1 through December 31, 2017 | | | | Current Month - December, 2016 | | | | August 1 through December 31, 2016 | | | |
| | | | SHELLED 73% | NKW INSHELL 27% | Month TOTAL 100% | | SHELLED 67% | NKW INSHELL 33% | YTD TOTAL 100% | | SHELLED 87% | NKW INSHELL 13% | Month TOTAL 100% | | SHELLED 70% | NKW INSHELL 30% | YTD TOTAL 100% | |
| | 11% | TOTAL EXPORTS | 110,929,989 | 40,660,870 | 151,590,859 | 497,829,117 | 245,137,984 | 742,967,101 | 93,615,935 | 13,432,691 | 107,048,626 | 467,678,905 | 204,647,430 | 672,326,335 | | | | |
| 28% | 6% | TOTAL DOMESTIC | | | 52,973,148 | | | 295,693,201 | | | 49,173,092 | | | 278,530,013 | | | | |
| 100% | 9% | GRAND TOTAL SHIPMENTS | | | 204,564,007 | | | 1,038,660,302 | | | 156,221,718 | | | 950,856,348 | | | | |



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2017 through December 31, 2017

| Variety Name | From ABC Form 1 Total Receipts | From USDA Inspection Certificates | | % of Total Receipts | % Rejects |
|----------------------------------|-----------------------------------|-----------------------------------|-------------------|------------------------|--------------|
| | | Total Receipts | Total Inedibles | | |
| Aldrich | 70,334,965 | 69,906,005 | 1,901,549 | 3.19% | 2.72% |
| Avalon | 6,972,621 | 6,901,135 | 386,592 | 0.32% | 5.60% |
| Butte | 92,292,134 | 90,786,212 | 1,465,512 | 4.18% | 1.61% |
| Butte/Padre | 240,747,017 | 237,109,767 | 3,134,612 | 10.90% | 1.32% |
| Carmel | 131,410,203 | 126,190,827 | 3,231,073 | 5.95% | 2.56% |
| Carrion | 376,824 | 315,162 | 6,843 | 0.02% | 2.17% |
| Folsom | 1,423,163 | 1,419,294 | 27,977 | 0.06% | 1.97% |
| Fritz | 103,592,369 | 102,218,357 | 2,743,883 | 4.69% | 2.68% |
| Hash | 7,546,661 | 3,708,485 | 372,139 | 0.34% | 10.03% |
| Hashem | 97,050 | 97,001 | 1,586 | 0.00% | 1.64% |
| Independence | 55,308,345 | 55,604,003 | 1,326,776 | 2.51% | 2.39% |
| Livingston | 5,528,374 | 5,114,261 | 149,969 | 0.25% | 2.93% |
| Marchini | 393,598 | 397,756 | 27,433 | 0.02% | 6.90% |
| Marcona | 2,063,903 | 1,320,402 | 30,419 | 0.09% | 2.30% |
| Merced | 88,145 | 48,621 | 896 | 0.00% | 1.84% |
| Mission | 10,604,283 | 10,707,791 | 91,104 | 0.48% | 0.85% |
| Mixed | 34,844,579 | 47,054,948 | 3,726,526 | 1.58% | 7.92% |
| Mono | 198,745 | 201,141 | 11,528 | 0.01% | 5.73% |
| Monterey | 354,115,086 | 350,690,543 | 9,785,081 | 16.04% | 2.79% |
| Morley | 534,245 | 599,581 | 8,092 | 0.02% | 1.35% |
| Neplus | 765,995 | 720,200 | 37,044 | 0.03% | 5.14% |
| Nonpareil | 900,650,054 | 888,798,331 | 20,376,892 | 40.80% | 2.29% |
| Padre | 33,252,493 | 32,170,659 | 210,169 | 1.51% | 0.65% |
| Peerless | 3,869,903 | 3,839,190 | 40,455 | 0.18% | 1.05% |
| Price | 20,661,042 | 19,522,719 | 382,372 | 0.94% | 1.96% |
| Ruby | 2,236,613 | 2,214,149 | 34,766 | 0.10% | 1.57% |
| Savana | 280,864 | 136,739 | 3,176 | 0.01% | 2.32% |
| Sonora | 30,780,010 | 29,951,377 | 1,051,151 | 1.39% | 3.51% |
| Supareil | 3,981,400 | 4,008,789 | 94,626 | 0.18% | 2.36% |
| Thompson | 509,136 | 209,542 | 6,702 | 0.02% | 3.20% |
| Tokyo | 380,013 | 374,886 | 5,582 | 0.02% | 1.49% |
| Winters | 9,286,330 | 9,119,936 | 378,822 | 0.42% | 4.15% |
| Wood Colony | 81,528,559 | 80,578,057 | 1,488,576 | 3.69% | 1.85% |
| Major Varieties Sub Total | 2,206,654,722 | 2,182,035,866 | 52,539,923 | 99.95% | 2.41% |
| Minor Varieties Sub Total | 1,074,700 | 948,324 | 19,529 | 0.05% | 2.06% |
| Grand Total All Varieties | 2,207,729,422 | 2,182,984,190 | 52,559,452 | 100.00% | 2.41% |

**This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates**

Almond Board of California
Record Breaking History
Million Pounds

| Domestic | 17/18 vs. 16/17 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 | 9/10 | 8/9 |
|-----------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| August | 14.4% | 67.25 | 58.80 | 53.98 | 51.14 | 50.67 | 48.28 | 43.54 | 45.77 | 39.06 | 33.29 |
| September | -13.3% | 50.44 | 58.20 | 50.60 | 48.48 | 49.63 | 37.29 | 42.50 | 38.13 | 34.04 | 36.54 |
| October | 6.3% | 63.91 | 60.11 | 50.50 | 64.23 | 59.42 | 61.10 | 51.69 | 49.01 | 44.38 | 43.30 |
| November | 17.0% | 61.12 | 52.25 | 48.80 | 51.56 | 58.86 | 54.45 | 53.40 | 45.17 | 35.94 | 31.05 |
| December | 7.7% | 52.97 | 49.17 | 42.82 | 48.13 | 47.14 | 39.15 | 36.64 | 40.62 | 33.88 | 27.75 |
| January | | | 57.29 | 44.99 | 53.07 | 52.25 | 44.65 | 38.02 | 37.09 | 34.12 | 25.50 |
| February | | | 51.81 | 51.11 | 49.27 | 54.47 | 43.18 | 38.74 | 32.36 | 34.45 | 35.52 |
| March | | | 56.20 | 41.70 | 56.26 | 57.01 | 52.20 | 48.49 | 43.30 | 36.90 | 36.30 |
| April | | | 50.77 | 50.95 | 58.74 | 50.87 | 51.36 | 45.45 | 39.93 | 37.27 | 32.14 |
| May | | | 58.60 | 53.36 | 52.35 | 54.64 | 54.31 | 53.72 | 42.79 | 39.25 | 33.00 |
| June | | | 65.30 | 53.36 | 54.31 | 53.35 | 51.28 | 49.61 | 39.40 | 39.68 | 37.21 |
| July | | | 57.47 | 51.03 | 51.86 | 53.50 | 51.15 | 44.90 | 36.11 | 40.53 | 39.38 |
| Total | 6.16% | 295.69 | 675.97 | 593.20 | 639.40 | 641.81 | 588.40 | 546.70 | 489.68 | 449.50 | 410.98 |

| Export | 17/18 vs. 16/17 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 | 9/10 | 8/9 |
|---------------|-----------------|--------|----------|----------|----------|----------|----------|----------|----------|----------|--------|
| August | -8.9% | 101.32 | 111.22 | 72.19 | 90.55 | 97.26 | 91.37 | 67.99 | 79.75 | 84.69 | 63.39 |
| September | -2.2% | 140.14 | 143.36 | 92.38 | 114.55 | 127.48 | 118.56 | 123.67 | 113.00 | 100.24 | 100.67 |
| October | 4.1% | 182.58 | 175.44 | 112.08 | 140.41 | 169.19 | 159.93 | 167.87 | 140.11 | 123.67 | 114.28 |
| November | 23.7% | 167.34 | 135.26 | 91.72 | 94.00 | 139.58 | 129.54 | 159.69 | 128.22 | 109.52 | 87.19 |
| December | 41.6% | 151.59 | 107.05 | 92.60 | 100.00 | 110.46 | 120.10 | 120.56 | 120.35 | 113.60 | 65.87 |
| January | | | 108.51 | 84.25 | 62.30 | 108.03 | 111.87 | 115.66 | 82.74 | 88.00 | 67.10 |
| February | | | 100.46 | 103.94 | 90.71 | 94.87 | 116.83 | 111.11 | 83.32 | 81.05 | 80.95 |
| March | | | 121.99 | 119.38 | 133.88 | 94.28 | 88.44 | 124.05 | 87.14 | 70.41 | 69.95 |
| April | | | 101.21 | 116.59 | 92.36 | 86.85 | 78.16 | 103.07 | 86.44 | 68.40 | 79.64 |
| May | | | 112.09 | 124.71 | 87.25 | 89.09 | 77.25 | 91.70 | 87.63 | 52.72 | 86.39 |
| June | | | 111.75 | 120.66 | 96.49 | 99.48 | 86.00 | 91.72 | 95.60 | 58.08 | 81.23 |
| July | | | 96.49 | 87.55 | 70.65 | 79.01 | 100.01 | 74.82 | 73.57 | 71.55 | 81.71 |
| Total | 10.51% | 742.97 | 1,424.83 | 1,218.05 | 1,173.15 | 1,295.58 | 1,278.06 | 1,351.91 | 1,177.87 | 1,021.93 | 978.37 |

| Net | 17/18 vs. 16/17 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 | 9/10 | 8/9 |
|--------------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| August | -0.9% | 168.57 | 170.02 | 126.17 | 141.69 | 147.93 | 139.65 | 111.53 | 125.52 | 123.76 | 96.68 |
| September | -5.4% | 190.58 | 201.56 | 142.98 | 163.02 | 177.11 | 155.85 | 166.18 | 151.13 | 134.28 | 137.21 |
| October | 4.6% | 246.49 | 235.55 | 162.58 | 204.64 | 228.61 | 221.03 | 219.55 | 189.12 | 168.05 | 157.58 |
| November | 21.8% | 228.46 | 187.51 | 140.52 | 145.56 | 198.45 | 183.99 | 213.10 | 173.39 | 145.46 | 118.24 |
| December | 30.9% | 204.56 | 156.22 | 135.42 | 148.14 | 157.60 | 159.24 | 157.21 | 160.97 | 147.48 | 93.63 |
| January | | | 165.80 | 129.24 | 115.37 | 160.27 | 156.52 | 153.68 | 119.83 | 122.11 | 92.60 |
| February | | | 152.26 | 155.05 | 139.98 | 149.34 | 160.02 | 149.85 | 115.68 | 115.50 | 116.47 |
| March | | | 178.19 | 161.08 | 190.14 | 151.29 | 140.64 | 172.54 | 130.44 | 107.32 | 106.25 |
| April | | | 151.98 | 167.55 | 151.09 | 137.72 | 129.52 | 148.52 | 126.37 | 105.68 | 111.78 |
| May | | | 170.69 | 178.07 | 139.60 | 143.73 | 131.56 | 145.42 | 130.42 | 91.97 | 119.39 |
| June | | | 177.05 | 174.01 | 150.80 | 152.82 | 137.28 | 141.32 | 135.00 | 97.77 | 118.44 |
| July | | | 153.97 | 138.58 | 122.51 | 132.51 | 151.16 | 119.72 | 109.69 | 112.08 | 121.09 |
| Total | 9.23% | 1,038.66 | 2,100.80 | 1,811.25 | 1,812.54 | 1,937.38 | 1,866.46 | 1,898.62 | 1,667.56 | 1,471.46 | 1,389.36 |